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| Rami Shoula  Manager | |
| |  |  | | --- | --- | |  | Profile Experienced and self-motivated manager bringing forth valuable industry experience and a passion for management. Results oriented with a proven track record of working collaboratively with team members to achieve goals. Experienced in both retail and culinary settings, and adept at effectively managing all operations. |  |  |  | | --- | --- | |  | Employment HistoryGeneral Manager at H&M, White Plains October 2016 — Present   * Served as a successful leader, promoting and achieving store success. * Encouraged employees to do their best and increased store productivity immensely. * Identified and maximized sales opportunities and increased customer retention rates. * Successfully handled visual merchandising and worked to promote company vision. * Led recruitment efforts and training of new employees.  Assistant Store Manager at H&M, White Plains September 2014 — September 2016   * Provided optimal assistance to the General Manager and handled a variety of tasks. * Assisted with recruitment and training of new employees, while also monitoring the productivity of current employees. * Worked to ensure a neat and attractive sales environment and assisted in the setup of visual displays. * Handled work logs and the organization of employee files. * Assisted with payroll and distributed paychecks to employees.  Sales Associate at The Guilded Lynx May 2011 — August 2014   * Served as an enthusiastic and knowledgeable Sales Associate in this high-end jewelry boutique. * Remained informed and up to date on the current stock and offerings. * Answered all customer queries with friendliness and expertise. * Worked to provide optimal browsing and buying experiences for all visitors and customers. |  |  |  | | --- | --- | |  | EducationAssociate of Communications, Purchase College, Purchase August 2003 — May 2007 High School Diploma, White Plains High School, White Plains May 1999 — September 2003 |  |  |  | | --- | --- | |  | ReferencesReferences available upon request | | DetailsSkills  |  |  | | --- | --- | | General Management | | |  |  |  |  |  | | --- | --- | | Problem Solving Skills | | |  |  |  |  |  | | --- | --- | | Business Development Strategies | | |  |  |  |  |  | | --- | --- | | Interpersonal Communication Skills | | |  |  |  |  |  | | --- | --- | | Time Management Skills | | |  |  |  |  |  | | --- | --- | | Multitasking Skills | | |  |  | |